

## Script for Phone/Text/In Person:

"Hi, this is \_\_\_\_\_ and I'm contacting you because I'm part of the Farmington High School Marching Band. Our band is holding an online fundraiser right now! That means that all of the marching band students are reaching out through phone, text, or email to friends and family to see if they would be willing to donate to our band program. Your monetary donation is 100% tax deductible and helps us with all of the ongoing costs associated with running our band program. This includes field show expenses such as costumes, props, and meals for the band. We're also working to earn money so we can build a storage shed."

"Can we count on your support? We would absolutely love it if you could donate \$50 or \$25 to our band today...." (wait for answer)

"If that doesn't work for you, perhaps you could donate a smaller amount?..." (wait for answer)

"What amount will work best for you?" (write it on the tracking sheet)

- **If they donate:** "Thank you so much! We appreciate your support. You can make a donation on our band's website right now or I can accept cash or check (**make out to Farmington High School with Band in the memo**)".
- **If they do not donate:** "I understand. Thanks so much for taking the time to listen to me. I hope you have a fantastic day!"

### Instructions for donating online:

1. "Go to [www.farmingtonbands.org](http://www.farmingtonbands.org)"
2. "Click on the donate button and follow the instructions."
3. "In the comments box please write my full name so the band will know that I contacted you for this fundraiser."
4. "After you're finished with the donation, the Davis Education Foundation will send you an email containing a receipt which can be used for tax purposes."

IMPORTANT: Student must write down the donation amount and person donating on their tracking sheet so they can get credit for the donation.

## Script for Email

Hi, this is \_\_\_\_\_ and I'm contacting you because I'm part of the Farmington High School Marching Band. Our band is holding an online fundraiser! That means that all of the marching band students are reaching out through phone, text, or email to friends and family to see if they would be willing to donate to our band program. Your monetary donation is 100% tax deductible and helps us with all of the ongoing costs associated with running our band program. This includes field show expenses such as costumes props, and meals for the band. We're also working to earn money so we can build a storage shed." Can we count on your support?

We would absolutely love it if you could donate \$50 or \$25 to our band today. If that doesn't work for you, perhaps you could let me know what you're comfortable with donating. If this is something you are willing to do, please reply to this email and let me know how much you would like to donate. You can donate online or I can accept a check made out to Farmington High School Band. Thank you so much for your support and I look forward to hearing from you soon!

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